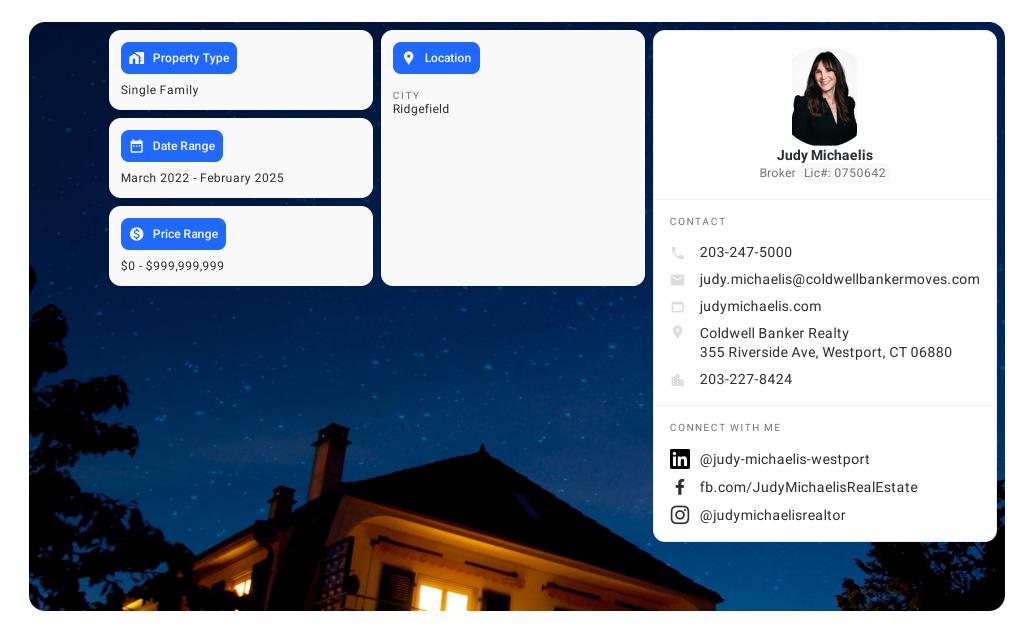


Market Trends Report February 2025





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 Judy Michaelis
 M: 203-247-5000

 Broker
 Lic#: 0750642

judy.michaelis@coldwellbankermoves.com https://www.judymichaelis.com **City: Ridgefield** Price Range: \$0 -\$999,999,999 Properties: Single Family

Overview

The overview below shows real estate activity from January 2025 to February 2025. You will see data comparisons between February and the previous month, the last three months and February 2024.

Overview		Monthly Trends			
	YTD Avg.	February	January	Nov Jan.	Feb. 2024
New Listings	34	14	20	11	20
Average Sales Price per Square Foot	370	370	369	370	339
Average Days on Market	68	80	55	50	116
Number of Properties for Sale	52	22	30	28	34
Average List Price	\$1,918,726	\$1,936,532	\$1,900,920	\$1,899,415	\$1,580,453
Median List Price	\$1,168,500	\$1,187,000	\$1,150,000	\$1,046,500	\$1,362,000
Average Sales Price	\$1,459,802	\$1,133,214	\$1,786,389	\$1,357,318	\$889,571
Median Sales Price	\$1,100,500	\$851,000	\$1,350,000	\$1,144,167	\$710,000
Sales Price / List Price Ratio	99.34%	97.28%	101.39%	101.62%	94.71%
Number of Properties Sold	16	7	9	19	7
Month's Supply of Inventory	3.24	3.14	3.33	1.88	4.86
Absorption Rate	0.31	0.32	0.3	0.73	0.21

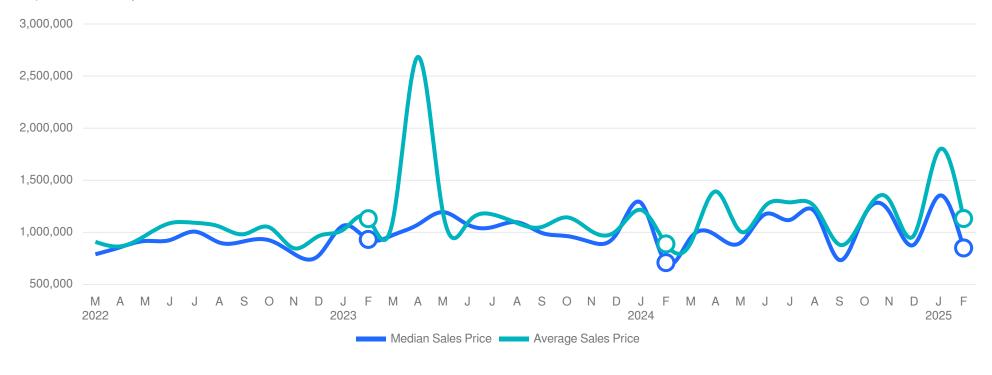




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Average & Median Sales Price

The median sales price in February 2025 was \$851,000, down -36.96% from \$1,350,000 from the previous month and 19.86% higher than \$710,000 from February 2024. The February 2025 median sales price was at a mid level compared to February 2024 and 2023. The average sales price in February 2025 was \$1,133,214, down -36.56% from \$1,786,389 from the previous month and 27.39% higher than \$889,571 from February 2024. The February 2025 average sale price was at its highest level compared to February 2024. The February 2025 average sale price was at its highest level compared to February 2024 and 2023.



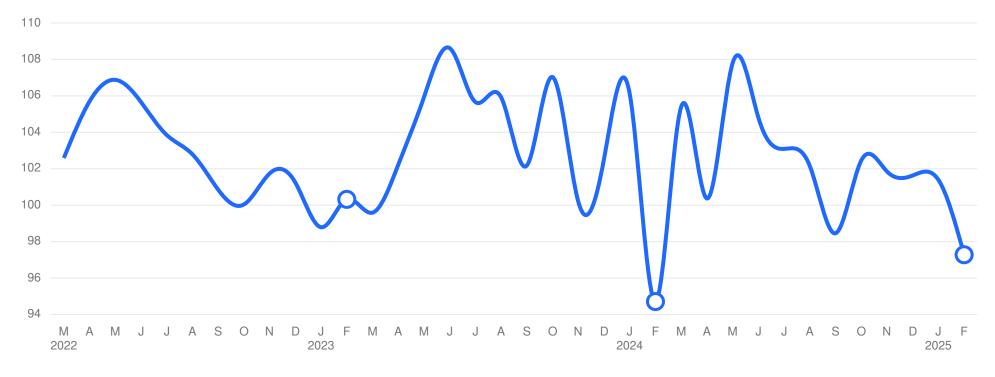




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Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The February 2025 sales price/list price ratio was 97.28%, down from 101.39% from the previous month and up from 94.71% from February 2024.



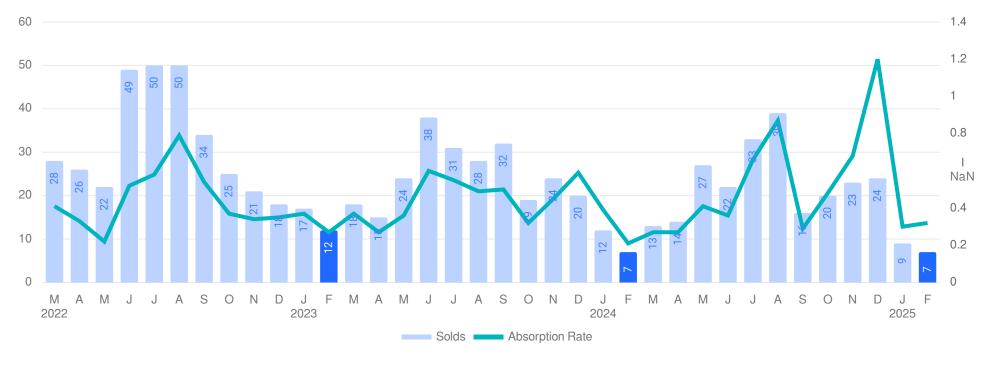




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Number of Properties Sold & Absorption Rate

The number of properties sold in February 2025 was 7, down -22.22% from 9 from the previous month and equal to February 2024. The February 2025 sales were at its lowest level compared to February 2024 and 2023. Absorption rate is the avg number of sales per month divided by the total number of available properties.



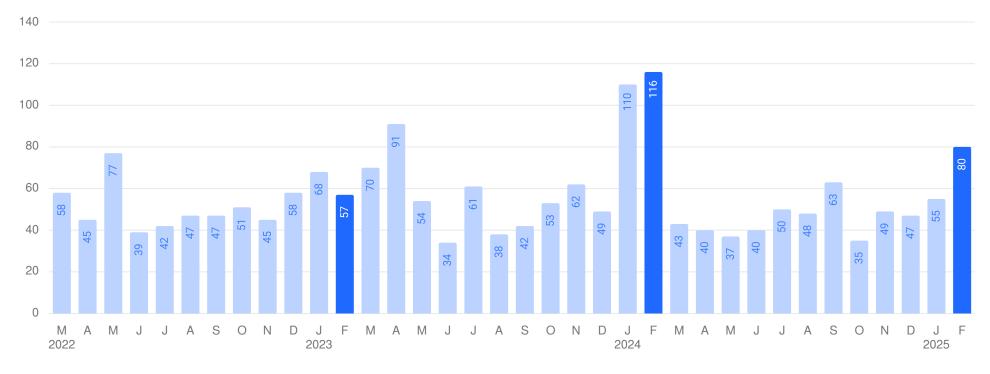




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Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for February 2025 was 80 days, up 45.45% from 55 days from the previous month and -31.03% lower than 116 days from February 2024. The February 2025 DOM was at a mid level compared with February 2024 and 2023.



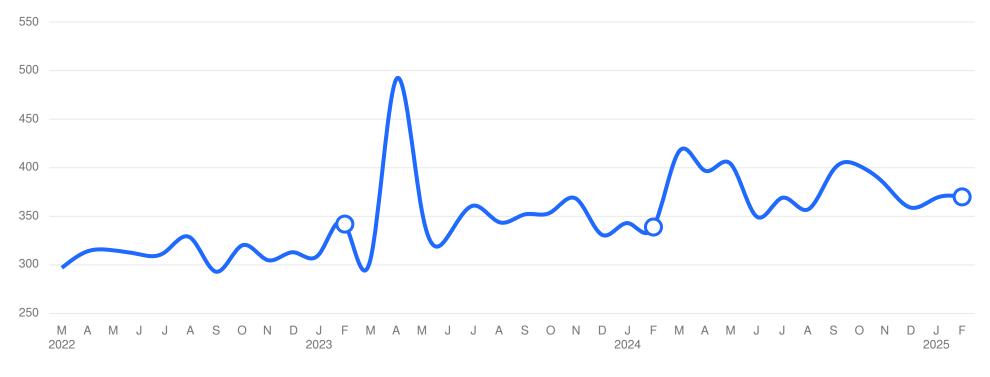




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Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in February 2025 was \$370, equal to the previous month and 9.14% higher than \$339 from February 2024.



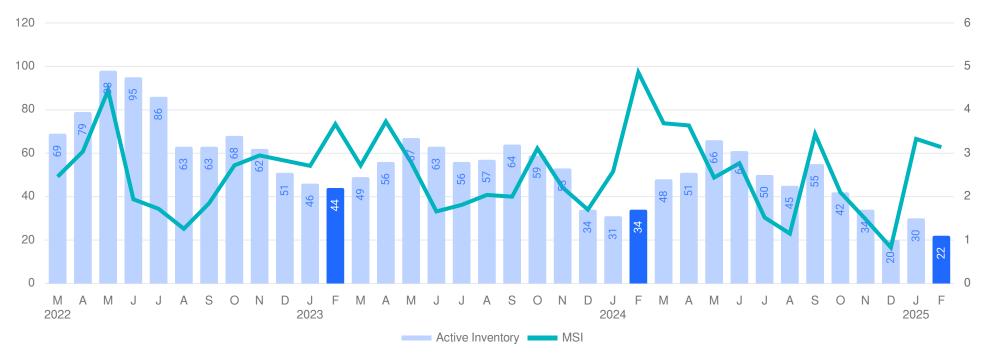




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Inventory & MSI

The number of properties for sale in February 2025 was 22, down -26.67% from 30 from the previous month and -35.29% lower than 34 from February 2024. The February 2025 inventory was at its lowest level compared with February 2024 and 2023. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The February 2025 MSI of 3.14 months was at its lowest level compared with February 2024 and 2023.







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New Listings

The number of new listings in February 2025 was 14, down -30.0% from 20 from the previous month and -30.0% lower than 20 from February 2024. The February 2025 listings were at its lowest level compared to February 2024 and 2023.

